

CITY GATHERS BUSINESS LEADERS TO OUTLINE BIG DATA'S FUTURE

Globally renowned corporate executives and experts will share their insights about the industry

By ZHAO SHIJUN

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lobal business leaders and experts in the information technology industry will gather in Guiyang later this month to discuss the future of big data technologies and hash out cooperation opportunities with domestic companies.

The Guiyang Big Data Expo 2016, which includes an exhibition, the China Big Data Summit and the China E-Commerce Innovation and Development Summit, as well as dozens of other activities, will be held from Wednesday through Sunday in Guiyang, capital of Southwest China's Guizhou province.

Event organizers estimate that the number of attendants at the expo will surpass 20,000.

A number of renowned business leaders from major international and domestic companies will be present at this year's event.

The big names include Qualcomm President Derek Aberle, Dell Chairman Michael Dell, Foxconn Chairman Guo Tai-Ming, Tencent Chairman Ma Huateng, Baidu Chairman Li Yanhong and JD CEO Liu Qiangdong.

More than 2,300 experts from Chinese and foreign universities

and institutions will share their insights about big data and related industries in seminars and forums, according to organizers.

Major activities at the five-day event will be the big data and e-commerce summits, the exhibition and a so-called tongker-maker competition.

Tongker is a new concept proposed by the host city of Guiyang and refers to a person or a team of individuals who have the capability of finding solutions to problems in all aspects of life, such as a company's specific logistics issue. The name is a play off the concept and title of maker, which in this case would convert a tongker's solutions into a viable business idea.

Well-known domestic and international companies, including Dell, Qualcomm, Microsoft, Foxconn, Huawei, Tencent and Alibaba will display their products, technologies and services during the exhibition.

Forums and seminars on various topics will be held at the event's main venue, the Guiyang International Convention and Exhibition Center, as well as at other sites in Guiyang, the neighboring Guian New Area and Qiannan prefecture.

Big data, intelligent technologies, smart manufacturing, e-commerce and internet-led innovations will be among the focuses of this year's event, said Xiao Lu, deputy chief of the Guiyang Industry and Information Committee, which is organizing the forums and seminars during the expo.

He said the event will highlight both high-profile dialogues and public participation.

"While big-name industry insiders are here to share their insights, Guiyang's residents as well as visitors from the rest of the country can take part in the event and learn about the recent developments in emerging industries," Xiao said.

The public, in addition to participating in the tongker competition, will have access to publicity events on big data and related fields.

Xiao said a major goal for the expo is to explore new ways to commercialize big data and related technologies.

He said there will be a forum on big data assets, where government officials, experts and industry insiders will discuss measures on property rights protection as well as facilitations for big data transactions

The host city of Guiyang is on the forefront of Guizhou's big data industry.

Seeing the great potential of the

Big Data Expo highlights

Exhibition May 25-29

Guiyang International
Convention and Exhibition Center

The 2016 China Big Data Summit and China E-Commerce Innovation and Development Summit

9:30 am to noon, May 25 The Guiyang Ecological Conference Center

China-UK Big Data Cooperation Forum

9 am to 5 pm, May 25 The Guiyang Ecological Conference Center

Big Data Safety Forum May 25-26 The Guiyang Ecological Conference Center

Big Data and Intelligent

Technologies Forum 2 pm to 5 pm, May 26 The Guiyang Ecological

Conference Center **Big Data Transactions Forum**9 am to noon, May 27

The Guiyang Ecological
Conference Center

Final contest and awards ceremony for tongker competition

May 29 The Guiyang Ecological Conference Center

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industry, the Guizhou provincial government has designated the big data industry as one of the three strategic sectors in its 13th Five-Year Plan (2016-20). Guizhou was approved by the central government earlier this year to be China's first big data pilot zone.

The provincial capital Guiyang aims to pilot the development in Guizhou and become China's "data valley", according to local oficials.
Guiyang has planned to build
an experimental area for big data
technological innovation and the
plan was approved by the Ministry
of Science in July last year.

The city has established China's first big data exchange and is home to many data centers of renowned companies including Hewlett-Packard and JD.com.

Dell, Guizhou on path to cloud computing foundation

By HAO NAN and ZENG JUN

Zhang Lijun, chief enterprise technologist of Dell's division in the Asia-Pacific region, works six months out of the year in Shanghai and the rest of the year in Guiyang, the capital of Guizhou province, promoting a new cloud computing project by the company.

Since July 2015, Dell and Guizhou Wing Cloud High Technology have been working to construct a cloud service platform designed for China's small and medium-sized companies and local governments, the first of its kind in the country.

The "Dell-Wing Cloud Hybrid Cloud

The "Dell-Wing Cloud Hybrid Cloud Platform" will provide cloud computing resources and support to the development of the province's big data and cloud computing industries, Zhang said.

The joint cloud platform went online in February for public testing, and more details will be released by Wing Cloud during this year's Big Data Expoheld in Guiyang late this May.

Guizhou has carried out a number of measures to deploy a strategy to develop the big data industry since 2014, such as the signing of a memorandum of understanding with Dell in January last year.

Wing Cloud has invested 300 mil-

wing Cloud has invested 300 million yuan (\$46 million) to set up a 8,800-square-meter cloud computing data center called "Guiyang No 1".

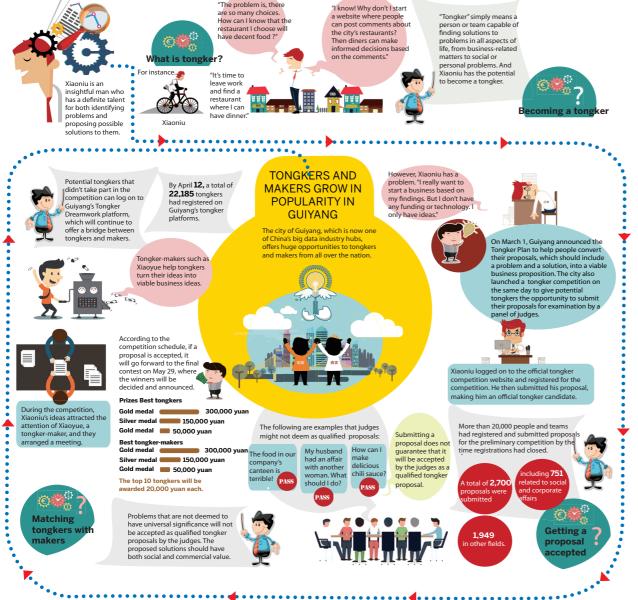
The company finished construction of the first phase of the center, which not only supports the running of e-government affairs and the provincial capital's educational and traffic control systems, but also answers demand for IT services from about 100,000 SMEs.

"We have now 3,000 servers in operation and the number will rise to 12,000 when we finish the second phase," said Ouyang Chuan, marketing director of Wing Cloud.

With advanced technologies, the center promises in its service-level agreement that any downtime of its servers will last at most four hours within a year.

Wing Cloud will also establish a cloud computing incubator for innovation startups, which will get resources from Microsoft, Intel and Dell. Companies in the incubator can enjoy several preferential policies provided by both the province and its capital.

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Guiyang offers stage for problem solvers

By ZENG JUN and ZHAO SHIJUN

Guiyang is ready to offer talented troubleshooters and problem solvers entrepreneurship platforms to help them start their own businesses to meet increasing social and market demands.

Chen Gang, Party chief of Guiyang, introduced the platforms at a news conference on March 1 in Beijing to announce the city's "tongker plan" and a nationwide "tongker" competition in Guiyang.

Tongker is a brand new

Tongker is a brand new concept proposed by the city of Guiyang, and it refers to a person or team capable of identifying problems in all aspects of life and finding solutions to those problems. The solutions must meet social and market demands.

Chen said, however, people who are good at identifying problems and proposing solutions don't always have sufficient business acumen to formulate a viable business plan for their ideas. This is where "makers" come in. Makers are individuals or enterprises that can help tonkgers convert their ideas into viable business propositions.

Effective entrepreneurship platforms, such as "maker spaces" where potential tongkers can meet makers, and easier access to funding are crucial in helping tongkers start their businesses, according to Chen.

The Party chief said Guiyang will make use of its advantages in the big data industry to offer platforms to, and mobilize

GRAPHIC: ZHOU YANG / CHINA DAILY

social and market resources for, tongker-related entrepreneurship and innovations.

Gao Weidong, deputy mayor of Guiyang, said the city's tongker competition aims to gather potential tongkers from all over the country and match them with makers and investors.

Following the preliminary competition that ended on April 18, a panel of judges selected 30 proposals to advance to the final from the 2,700 submitted candidate proposals.

The final competition will

be held on May 29 during the Guiyang Big Data Expo, which runs from Wednesday through Sunday. At the final, the top 10 tongkers, top three proposals and top three tongker makers will be announced.

The competition will also

The competition will also help link tongkers with makers and venture capitalists.

A maker who is interested in a particular tongker's proposal can arrange a meeting with them to discuss possible cooperation.

At the final competition, the top 10 tongkers can team up with their maker partners to present their joint business plans.

According to local officials, the competition is just the first stage of Guiyang's tongker plan, and the city will offer tongkers a "constant" stage.

During the Guiyang Big Data Expo, an online maker space called Guiyang Tongker Dreamwork will be launched, with the aim of connecting more tongkers and makers.

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